

**External Performance Attribution  
with the Exponential Performance Measure**

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presented at the

**Inquire Europe Autumn Seminar**

19–21 October 1997

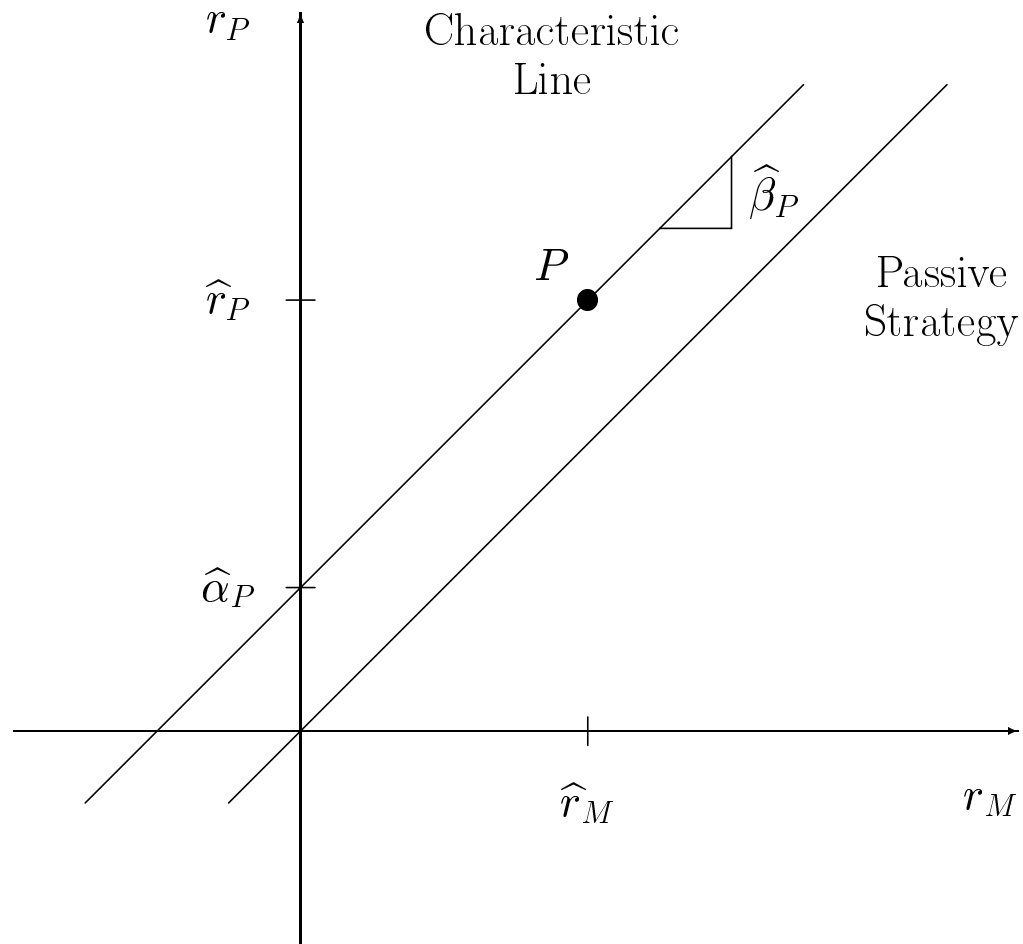
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# **External Performance Attribution with the Exponential Performance Measure**

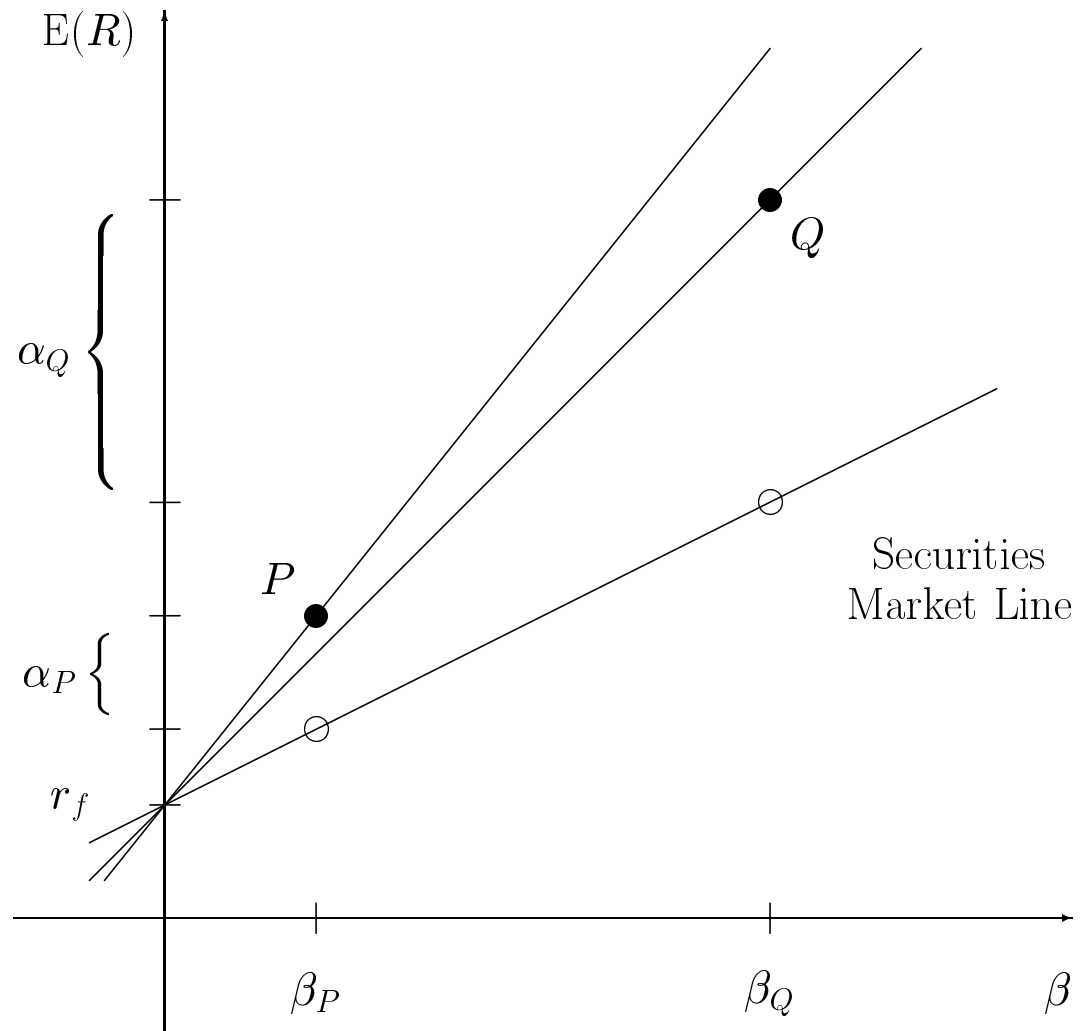
- 1 Traditional Performance Measurement
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# 1 Traditional Performance Measurement

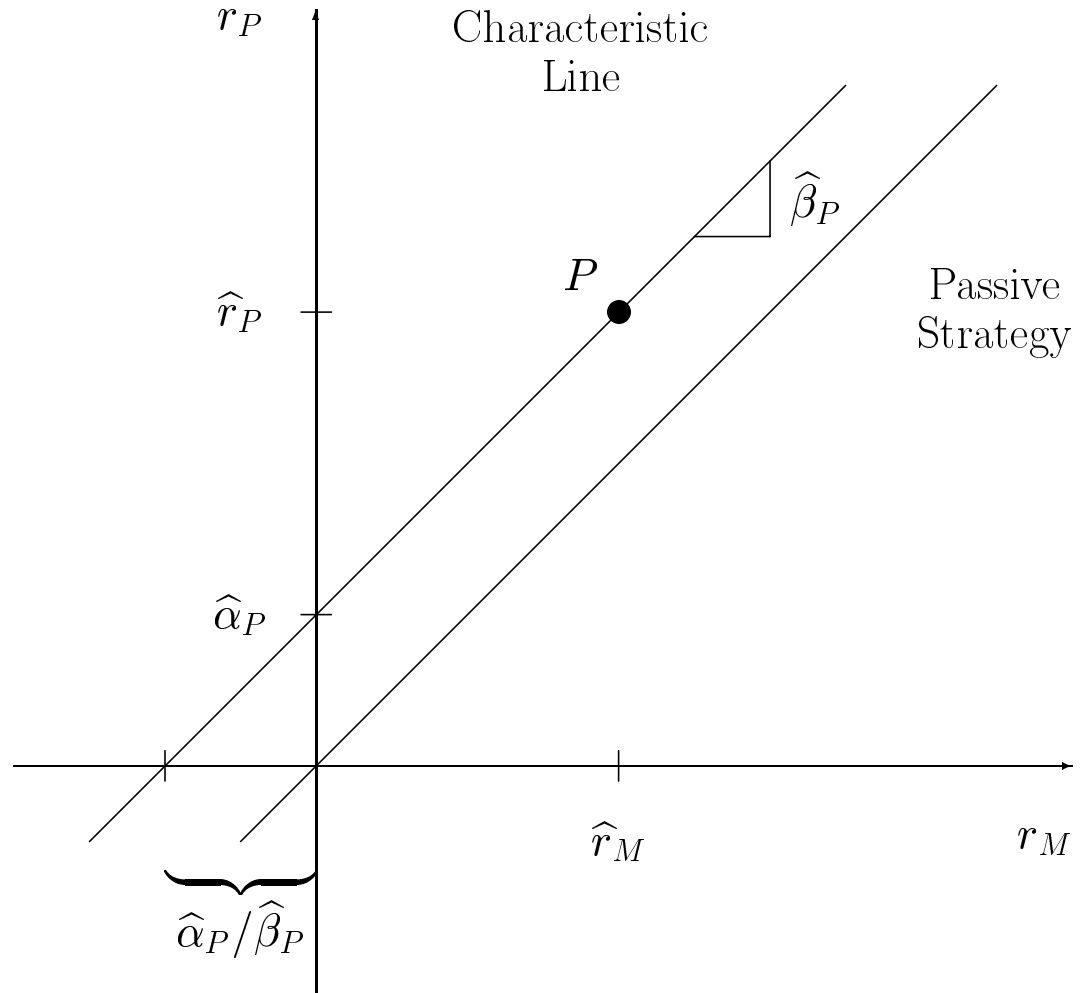
Characteristic Line and Jensen's Alpha.



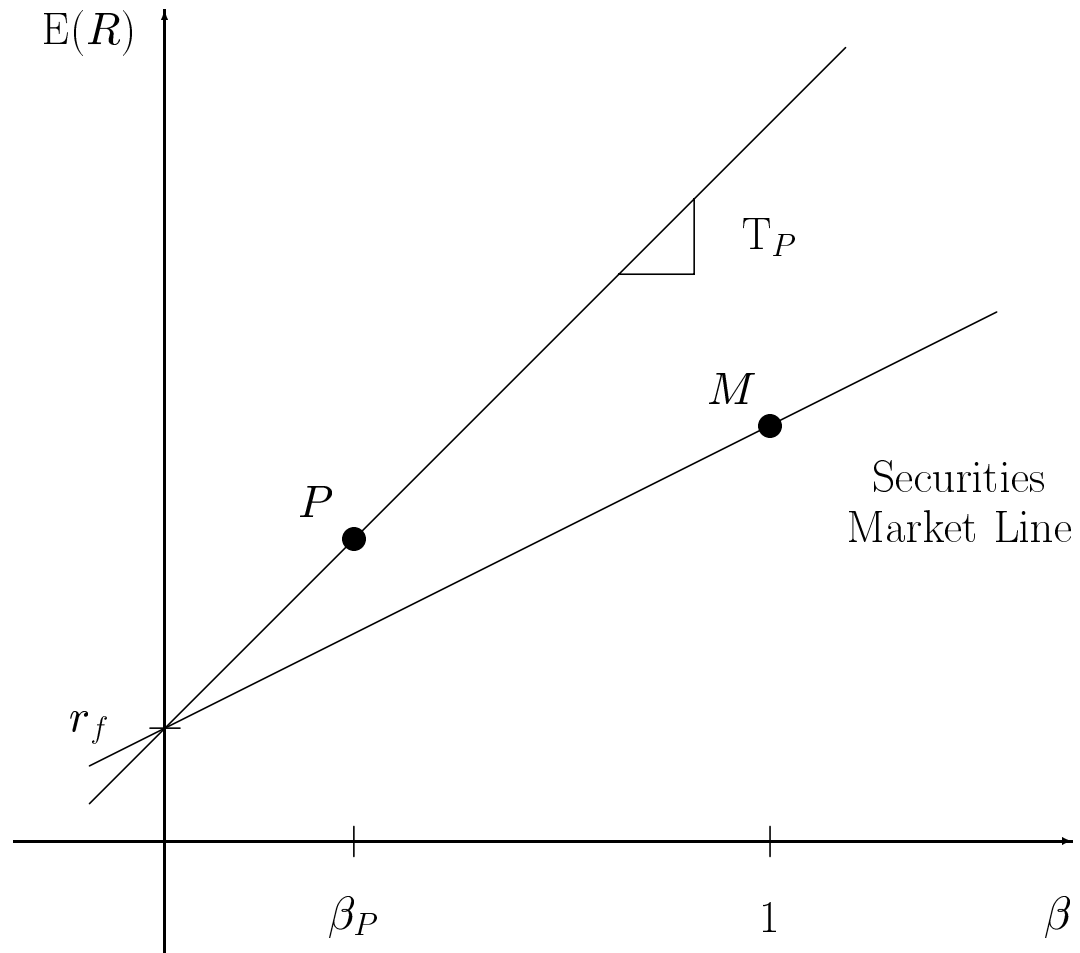
### Ambiguous Ranking of Jensen's Alpha.



### Jensen's Alpha and Treynor's Ratio.

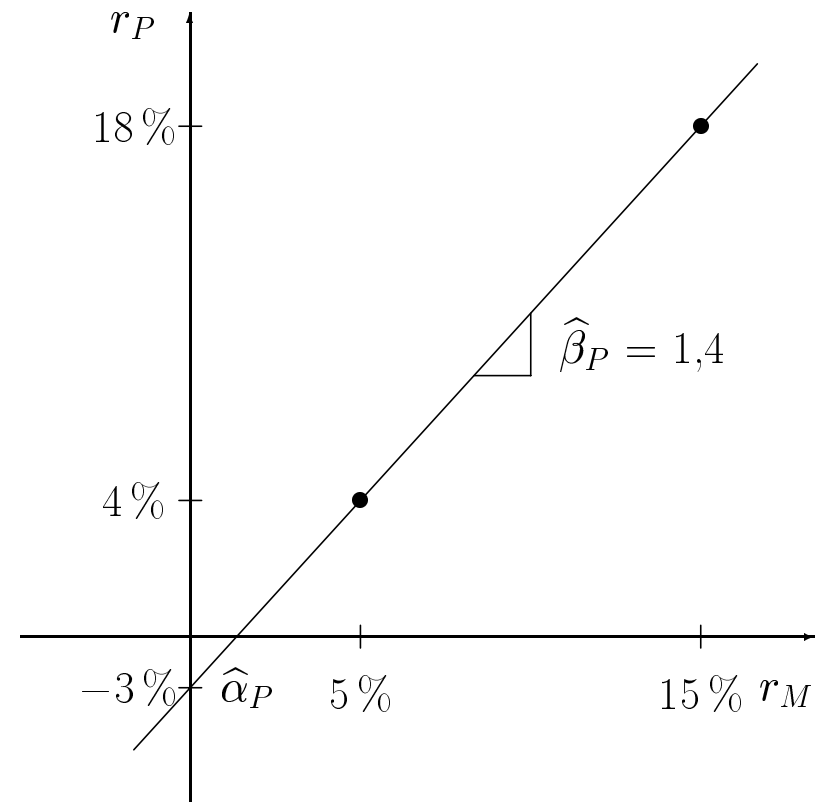


Treynor's Reward to Volatility Ratio.



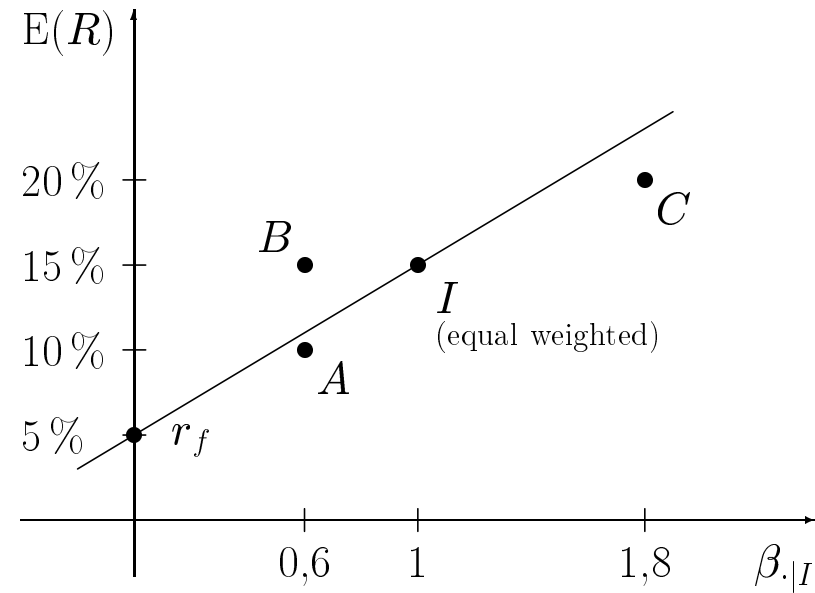
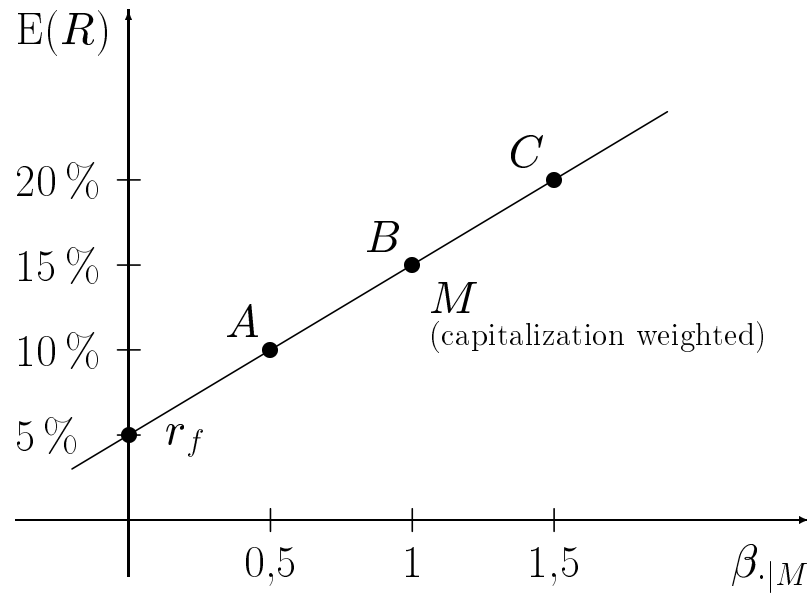
## The Timing Bias in Jensen's Alpha.

| Period | Index<br>Excess Return | Beta | Portfolio<br>Excess Return |
|--------|------------------------|------|----------------------------|
| 1      | 5%                     | 0,8  | 4%                         |
| 2      | 15%                    | 1,2  | 18%                        |



Roll's Critique: Inefficient Market Index.

|                | <i>A</i> | <i>B</i> | <i>C</i> |
|----------------|----------|----------|----------|
| $E(R)$         | 10 %     | 15 %     | 20 %     |
| $\sigma^2$     | 5 %      | 5 %      | 15 %     |
| Capitalization | 25 %     | 50 %     | 25 %     |





## 2 Admissible Performance Measures

- An admissible performance measure (APM), as introduced by Chen and Knez (1996), requires:

(C1) Zero Performance of Passive Strategies,

(C2) Linearity,

(C3) Continuity,

(C4) Non-Triviality,

and has the representation:

$$\alpha(r_P) = E(w \cdot r_P) \quad \text{with} \quad E(w \cdot R_P) = k \in \mathbb{R}.$$

- A positive APM (PAPM) requires in addition:

(C5) Positivity.

To specify a (P)APM we look at an investor who follows a passive strategy:

$$R(x) = x \cdot R_M + (1 - x) \cdot r_f = x \cdot r_M + r_f.$$

With the convention

$$w \equiv \mathbb{E} \left( \frac{\partial u(R)/\partial R}{\mathbb{E}(\partial u(R)/\partial R)} \right),$$

the benchmark performance is zero:

$$\mathbb{E}(w \cdot r_M) = \mathbb{E} \left( \frac{\partial u(R)/\partial R}{\mathbb{E}(\partial u(R)/\partial R)} \Big|_{x^*} \cdot r_M \right) = 0.$$

If the market model holds a performance measure based on the normalized marginal utility of a passive investor fulfills conditions (C1) – (C4).

Assumptions: (A1) Local Market Model:  $r_{Pt} = \beta_{Pt} \cdot r_{Mt} + \epsilon_{Pt}$  with  $\text{Cov}(r_M, \epsilon_P) = 0$ .

(A2) Portfolio beta and benchmark return are jointly normally distributed.

A portfolio manager shows *timing ability*, if  $\text{Cov}(\beta_P, r_M) > 0$ .

A portfolio manager shows *selectivity*, if  $\text{E}(\epsilon_P) > 0$ .

With assumptions (A1) and (A2) a PAPM has the representation:

$$\alpha(r_P) = \left( 1 + \text{E} \left( \frac{\partial}{\partial r_M} w \cdot r_M \right) \right) \cdot \underbrace{\text{Cov}(\beta_P, r_M)}_{\text{Timing}} + \underbrace{\text{E}(\epsilon_P)}_{\text{Selectivity}} .$$

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Proof:

$$\alpha(r_P) = \text{E}(w \cdot r_P) = \text{E}(w \cdot \beta_P \cdot r_M) + \underbrace{\text{E}(w)}_{=1} \cdot \text{E}(\epsilon_P) = \text{Cov}(\beta_P, w \cdot r_M) + \text{E}(\beta_P) \cdot \underbrace{\text{E}(w \cdot r_M)}_{=0} + \text{E}(\epsilon_P).$$

With Stein's lemma this yields:

$$\alpha(r_P) = \text{E} \left( \frac{\partial}{\partial r_M} (w \cdot r_M) \right) \cdot \text{Cov}(\beta_P, r_M) + \text{E}(\epsilon_P) = \left( 1 + \text{E} \left( \frac{\partial}{\partial r_M} w \cdot r_M \right) \right) \cdot \text{Cov}(\beta_P, r_M) + \text{E}(\epsilon_P).$$

## Special APMs:

1) Grinblatt and Titman's (1989) Positive Period Weighting Measure:

$$\hat{\alpha}(r_P) \equiv \sum_{t=1}^T w_t \cdot r_{Pt} \text{ with } \text{p} \lim_{T \rightarrow \infty} \sum_{t=1}^T w_t \cdot r_{Mt} = 0, \quad \sum_{t=1}^T w_t = 1, \quad w_t > 0.$$

2) Jensen's (1968) Alpha:

$$\hat{\alpha}(r_P) = \frac{1}{T} \sum_{t=1}^T w_t \cdot r_{Pt} = \hat{r}_P - \hat{\beta}_P \cdot \hat{r}_M \text{ with } w_t \equiv \frac{1}{T} \cdot \left( 1 - \frac{\hat{r}_M}{\hat{\sigma}_M^2} \cdot (r_{Mt} - \hat{r}_M) \right)$$

The timing bias in Jensen's alpha amounts to:

$$\text{E} \left( \frac{\partial}{\partial r_M} w \cdot r_M \right) \cdot \text{Cov}(\beta_P, r_M) = -\frac{\text{E}^2(r_M)}{\sigma_M^2} \cdot \text{Cov}(\beta_P, r_M).$$

3) Cumby and Glen's (1990) Performance Measure:

Based on the utility function  $u(R) = \frac{1}{1-\theta} \cdot R^{1-\theta}$  with rate of return  $R(x) = 1 + x \cdot r_M + r_f$  the timing bias amounts to:

$$\text{E} \left( \frac{\partial}{\partial r_M} w \cdot r_M \right) \cdot \text{Cov}(\beta_P, r_M) = -\theta \cdot \text{E}(R(x^*) \cdot w \cdot r_M) \cdot \text{Cov}(\beta_P, r_M).$$

### 3 The Exponential Performance Measure

We assume (A1), (A2), and

(A3) an uninformed passive investor with exponential utility:  $u(R) = -\exp\{-a \cdot R\}$ .

Then the optimal fraction invested in the tangency portfolio is:

$$x^* = \frac{E(r_M)}{a \cdot \sigma_M^2}.$$

The normalized marginal utility represents the IMRS and reads as follows:

$$\frac{\partial u(R)/\partial R}{E(\partial u(R)/\partial R)} \Big|_{x^*} = \exp \left\{ -\frac{E(r_M)}{\sigma_M^2} \cdot \left( r_M - \frac{E(r_M)}{2} \right) \right\}.$$

Definition: A performance measure with state price density

$$w = \exp \left\{ -\frac{\mathbb{E}(r_M)}{\sigma_M^2} \cdot \left( r_M - \frac{\mathbb{E}(r_M)}{2} \right) \right\}$$

is called *exponential performance measure* (EPM).

The EPM  $\alpha^{\text{eu}}(r_P)$  shows no timing bias. It has the representation:

$$\alpha^{\text{eu}}(r_P) = \text{Cov}(\beta_P, r_M) + \mathbb{E}(\epsilon_P).$$

---

Proof:

$$\mathbb{E}(w \cdot r_M) = \mathbb{E} \left( \exp \left\{ -\frac{\mathbb{E}(r_M)}{\sigma_M^2} \cdot \left( r_M - \frac{\mathbb{E}(r_M)}{2} \right) \right\} \cdot r_M \right) = \frac{1}{\sqrt{2\pi} \cdot \sigma_M} \int_{-\infty}^{\infty} r_M \cdot \exp \left\{ \frac{r_M^2}{2\sigma_M^2} \right\} dr_M = 0.$$

Therefore, the timing component is not biased:

$$\mathbb{E} \left( \frac{\partial}{\partial r_M} w \cdot r_M \right) = -\frac{\mathbb{E}(r_M)}{\sigma_M^2} \cdot \underbrace{\mathbb{E}(w \cdot r_M)}_{=0} = 0.$$

The EPM can be decomposed in an unbiased timing component and a selectivity component, based only on rate of return data.

The timing component is proportional to the difference of the EPM  $\alpha^{\text{eu}}(r_P)$  and Jensen's alpha  $\alpha^{\text{qu}}(r_P)$ :

$$\text{Cov}(\beta_P, r_M) = (\alpha^{\text{eu}}(r_P) - \alpha^{\text{qu}}(r_P)) \cdot \frac{\sigma_M^2}{\text{E}^2(r_M)}.$$

The selectivity component computes as follows:

$$\text{E}(\epsilon_P) = \alpha^{\text{eu}}(r_P) - (\alpha^{\text{eu}}(r_P) - \alpha^{\text{qu}}(r_P)) \cdot \frac{\sigma_M^2}{\text{E}^2(r_M)}.$$

---

Proof:

$$\begin{aligned} \alpha^{\text{eu}}(r_P) &= \text{Cov}(\beta_P, r_M) + \text{E}(\epsilon_P); \\ \alpha^{\text{qu}}(r_P) &= \left(1 - \frac{\text{E}^2(r_M)}{\sigma_M^2}\right) \cdot \text{Cov}(\beta_P, r_M) + \text{E}(\epsilon_P). \end{aligned}$$

This yields:

$$\text{Cov}(\beta_P, r_M) = (\alpha^{\text{eu}}(r_P) - \alpha^{\text{qu}}(r_P)) \cdot \frac{\sigma_M^2}{\text{E}^2(r_M)} \Rightarrow \text{E}(\epsilon_P) = \alpha^{\text{eu}}(r_P) - (\alpha^{\text{eu}}(r_P) - \alpha^{\text{qu}}(r_P)) \cdot \frac{\sigma_M^2}{\text{E}^2(r_M)}.$$

The EPM divided by the average beta,

$$E(\beta_P) = \frac{E(r_P) - \alpha^{\text{eu}}(r_P)}{E(r_M)},$$

allows a ranking of mutual fund performance.

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Proof:

$$\begin{aligned} E(r_P) &= \underbrace{E(\beta_P) \cdot E(r_M)}_{\text{Benchmark Return}} + \underbrace{\text{Cov}(\beta_P, r_M)}_{\text{Timing}} + \underbrace{E(\epsilon_P)}_{\text{Selectivity}} \\ &= \underbrace{E(\beta_P) \cdot E(r_M)}_{\text{Benchmark Return}} + \underbrace{\alpha^{\text{eu}}(r_P)}_{\text{Performance}}. \end{aligned}$$

This yields Treynor's ratio with average beta:

$$\frac{\alpha^{\text{eu}}(r_P)}{E(\beta_P)} = \frac{E(r_P)}{E(\beta_P)} - E(r_M).$$



## 4 Empirical Performance Estimates

### Traditional Performance Measurement (1975–1994)

| Market Index |                  |               |          | DAFOX    |      |                   | CDAX     |      |                   | DAX      |      |                   |
|--------------|------------------|---------------|----------|----------|------|-------------------|----------|------|-------------------|----------|------|-------------------|
| No.          | Mutual Fund      | Excess Return | Volatil. | Alpha    | Beta | Degree of Divers. | Alpha    | Beta | Degree of Divers. | Alpha    | Beta | Degree of Divers. |
| 1            | Adifonds         | 3.03 %        | 15.78 %  | 0.05 %   | 0.93 | 96.51 %           | 1.06 %   | 1.05 | 94.93 %           | 1.86 %** | 0.86 | 93.04 %           |
| 2            | Adiverba         | 2.62 %        | 14.60 %  | 0.07 %   | 0.80 | 82.27 %           | 0.94 %   | 0.89 | 80.08 %           | 1.65 %   | 0.71 | 74.16 %           |
| 3            | Fondak           | 2.41 %        | 16.04 %  | -0.64 %  | 0.95 | 97.45 %           | 0.39 %   | 1.07 | 95.75 %           | 1.21 %   | 0.87 | 92.30 %           |
| 4            | Fondra           | 1.23 %        | 11.20 %  | -0.88 %  | 0.66 | 95.10 %           | -0.17 %  | 0.74 | 93.61 %           | 0.40 %   | 0.60 | 91.33 %           |
| 5            | Plusfonds        | 2.60 %        | 13.96 %  | -0.01 %  | 0.82 | 94.16 %           | 0.86 %   | 0.92 | 94.03 %           | 1.57 %   | 0.75 | 90.60 %           |
| 6            | Dekafonds        | 2.00 %        | 16.49 %  | -1.13 %* | 0.98 | 96.90 %           | -0.07 %  | 1.10 | 95.31 %           | 0.77 %   | 0.89 | 92.97 %           |
| 7            | Concentra        | 3.59 %        | 15.73 %  | 0.62 %   | 0.93 | 96.10 %           | 1.60 %** | 1.05 | 96.01 %           | 2.40 %** | 0.86 | 94.83 %           |
| 8            | DIT-Fonds        | 3.28 %        | 12.74 %  | 1.04 %   | 0.70 | 82.87 %           | 1.76 %   | 0.80 | 85.45 %           | 2.40 %*  | 0.64 | 79.57 %           |
| 9            | Thesaurus        | 2.78 %        | 15.56 %  | -0.15 %  | 0.92 | 96.02 %           | 0.82 %   | 1.04 | 95.87 %           | 1.62 %*  | 0.85 | 93.35 %           |
| 10           | Investa          | 3.68 %        | 15.18 %  | 0.80 %   | 0.90 | 96.72 %           | 1.77 %** | 1.01 | 95.48 %           | 2.53 %** | 0.83 | 94.96 %           |
| 11           | FT Frankfurter   | 4.36 %        | 12.72 %  | 2.00 %** | 0.74 | 93.11 %           | 2.79 %** | 0.83 | 92.34 %           | 3.42 %** | 0.68 | 91.59 %           |
| 12           | MK Alfakapital   | 2.07 %        | 13.90 %  | -0.47 %  | 0.80 | 90.25 %           | 0.38 %   | 0.90 | 89.63 %           | 1.06 %   | 0.73 | 87.67 %           |
| 13           | Oppenheim Privat | 0.58 %        | 13.88 %  | -1.86 %  | 0.76 | 83.24 %           | -1.06 %  | 0.87 | 84.50 %           | -0.39 %  | 0.70 | 81.27 %           |
| 14           | SMH-Special I    | 3.60 %        | 13.66 %  | 1.16 %   | 0.76 | 85.73 %           | 1.97 %*  | 0.86 | 85.92 %           | 2.65 %*  | 0.69 | 80.46 %           |
| 15           | Unifonds         | 3.01 %        | 15.08 %  | 0.15 %   | 0.89 | 97.04 %           | 1.12 %   | 1.00 | 95.46 %           | 1.87 %** | 0.83 | 95.26 %           |
| 16           | Main I-Universal | 1.94 %        | 14.94 %  | -0.82 %  | 0.87 | 92.48 %           | 0.09 %   | 0.98 | 93.02 %           | 0.85 %   | 0.79 | 88.85 %           |
| 17           | Universal-Effect | 2.02 %        | 11.05 %  | 0.33 %   | 0.53 | 62.78 %           | 0.90 %   | 0.59 | 62.18 %           | 1.36 %   | 0.47 | 58.40 %           |
|              | Average          | 2.64 %        | 14.27 %  | 0.02 %   | 0.82 | 90.51 %           | 0.89 %   | 0.92 | 89.97 %           | 1.60 %   | 0.75 | 87.09 %           |
|              | DAFOX            | 3.20 %        | 16.61 %  |          |      |                   |          |      |                   |          |      |                   |
|              | CDAX             | 1.89 %        | 14.69 %  |          |      |                   |          |      |                   |          |      |                   |
|              | DAX              | 1.38 %        | 17.78 %  |          |      |                   |          |      |                   |          |      |                   |

\* Significance at the 10 % Level,  
\*\* Significance at the 5 % Level.

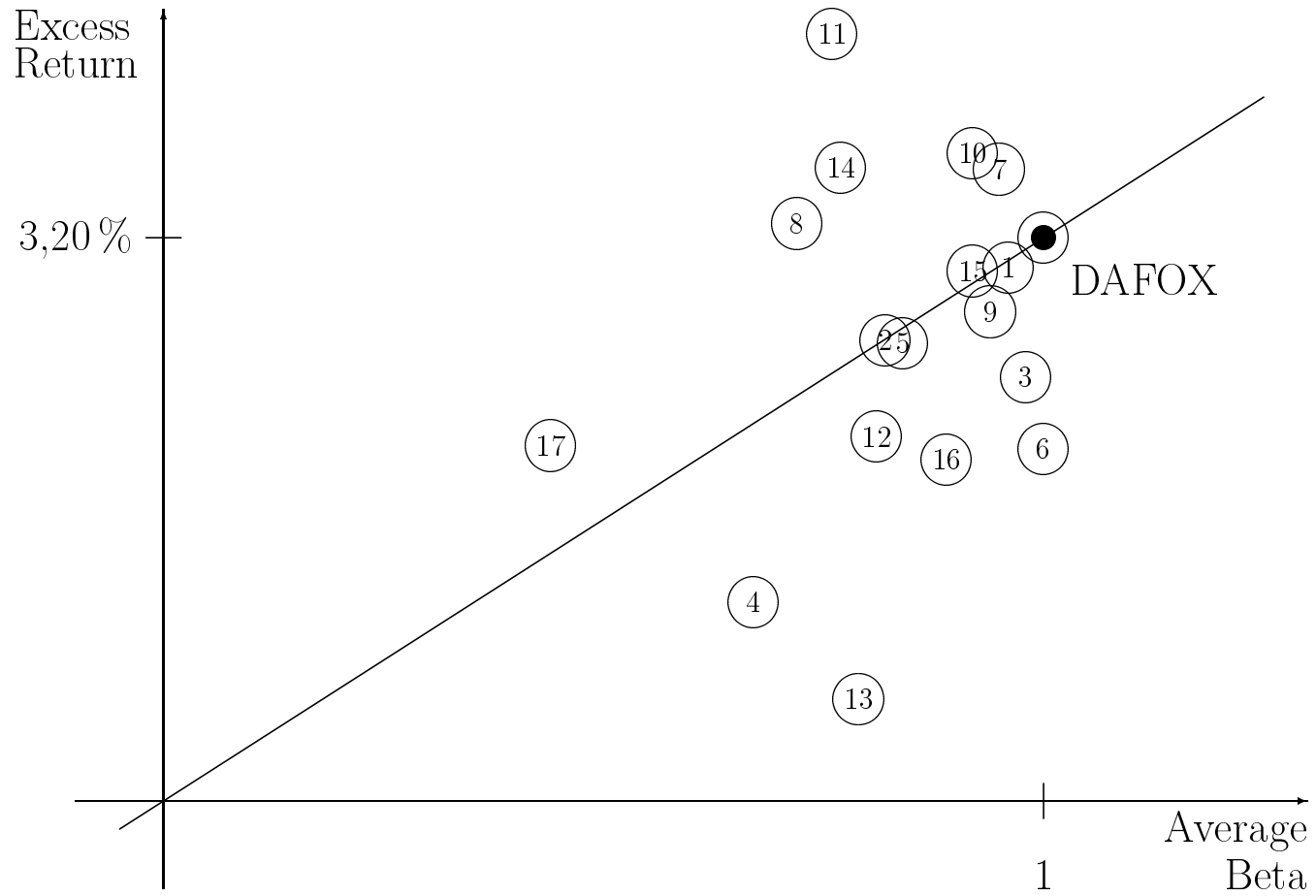
## Performance Ranking According to the EPM (1975–1994)

| Index<br>No. | DAFOX       |              |      | CDAX        |              |      | DAX         |              |      |
|--------------|-------------|--------------|------|-------------|--------------|------|-------------|--------------|------|
|              | Performance | Average Beta | Rank | Performance | Average Beta | Rank | Performance | Average Beta | Rank |
| 1            | -0.02 %     | 0.96         | 9    | 1.03 %      | 1.06         | 9    | 1.85 %      | 0.86         | 9    |
| 2            | 0.00 %      | 0.82         | 8    | 0.91 %      | 0.90         | 8    | 1.64 %      | 0.71         | 7    |
| 3            | -0.72 %     | 0.98         | 13   | 0.36 %      | 1.08         | 13   | 1.21 %      | 0.87         | 13   |
| 4            | -0.93 %     | 0.67         | 16   | -0.19 %     | 0.75         | 16   | 0.39 %      | 0.61         | 16   |
| 5            | -0.08 %     | 0.84         | 10   | 0.83 %      | 0.93         | 10   | 1.56 %      | 0.75         | 10   |
| 6            | -1.20 %     | 1.00         | 15   | -0.10 %     | 1.11         | 15   | 0.76 %      | 0.90         | 15   |
| 7            | 0.55 %      | 0.95         | 5    | 1.58 %*     | 1.06         | 5    | 2.40 %**    | 0.87         | 6    |
| 8            | 0.99 %      | 0.72         | 3    | 1.74 %      | 0.81         | 3    | 2.39 %      | 0.64         | 3    |
| 9            | -0.22 %     | 0.94         | 11   | 0.80 %      | 1.05         | 11   | 1.61 %      | 0.85         | 11   |
| 10           | 0.74 %      | 0.92         | 4    | 1.74 %*     | 1.02         | 4    | 2.53 %**    | 0.84         | 4    |
| 11           | 1.95 %**    | 0.76         | 1    | 2.77 %**    | 0.84         | 1    | 3.42 %**    | 0.69         | 1    |
| 12           | -0.53 %     | 0.81         | 12   | 0.35 %      | 0.91         | 12   | 1.06 %      | 0.74         | 12   |
| 13           | -1.94 %     | 0.79         | 17   | -1.09 %     | 0.89         | 17   | -0.40 %     | 0.71         | 17   |
| 14           | 1.13 %      | 0.77         | 2    | 1.96 %      | 0.87         | 2    | 2.65 %      | 0.69         | 2    |
| 15           | 0.09 %      | 0.92         | 7    | 1.09 %      | 1.02         | 7    | 1.87 %**    | 0.83         | 8    |
| 16           | -0.90 %     | 0.89         | 14   | 0.06 %      | 1.00         | 14   | 0.84 %      | 0.80         | 14   |
| 17           | 0.28 %      | 0.54         | 6    | 0.88 %      | 0.60         | 6    | 1.36 %      | 0.48         | 5    |
| Average      | -0.05 %     | 0.84         |      | 0.87 %      | 0.94         |      | 1.60 %      | 0.76         |      |

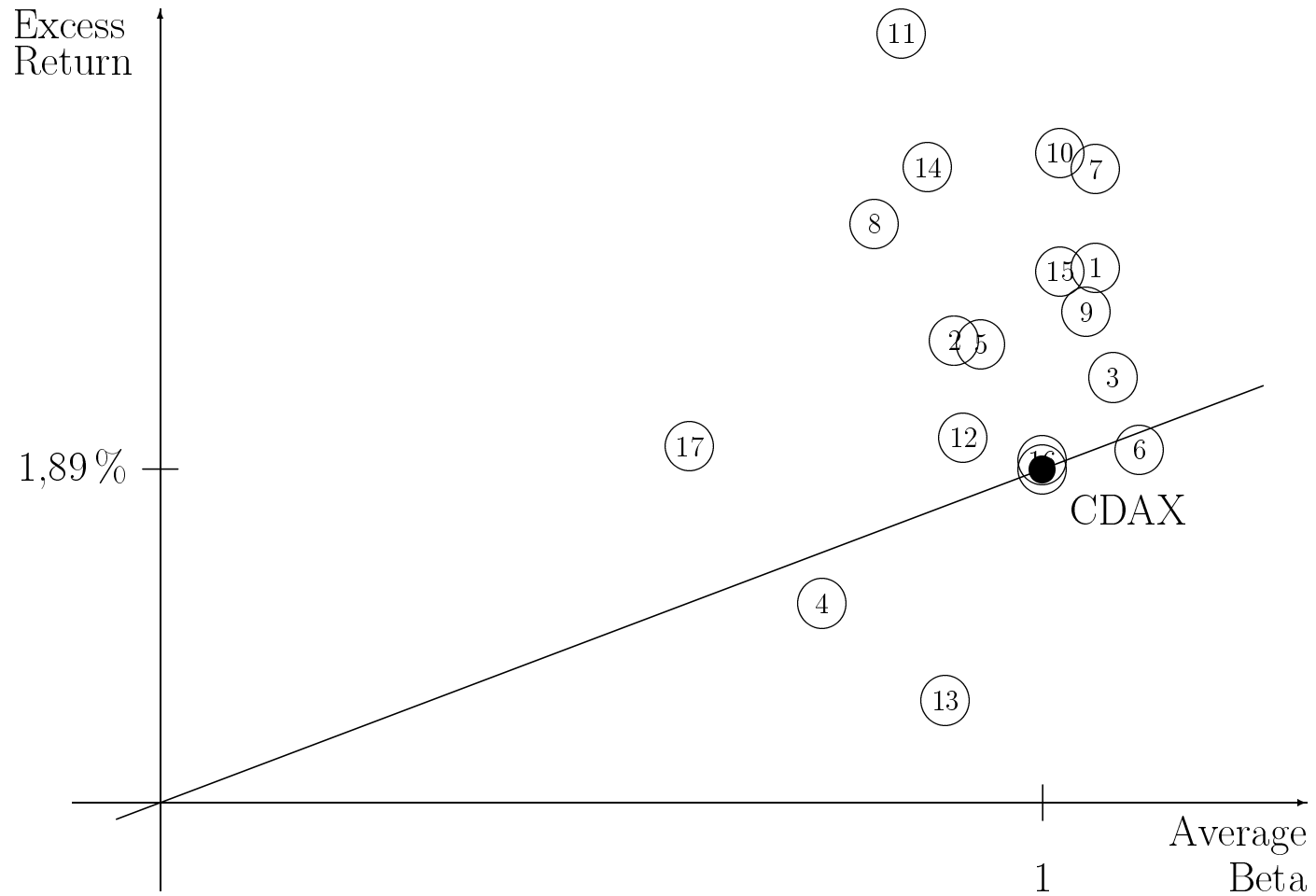
\* Significance at the 10 % Level,

\*\* Significance at the 5 % Level.

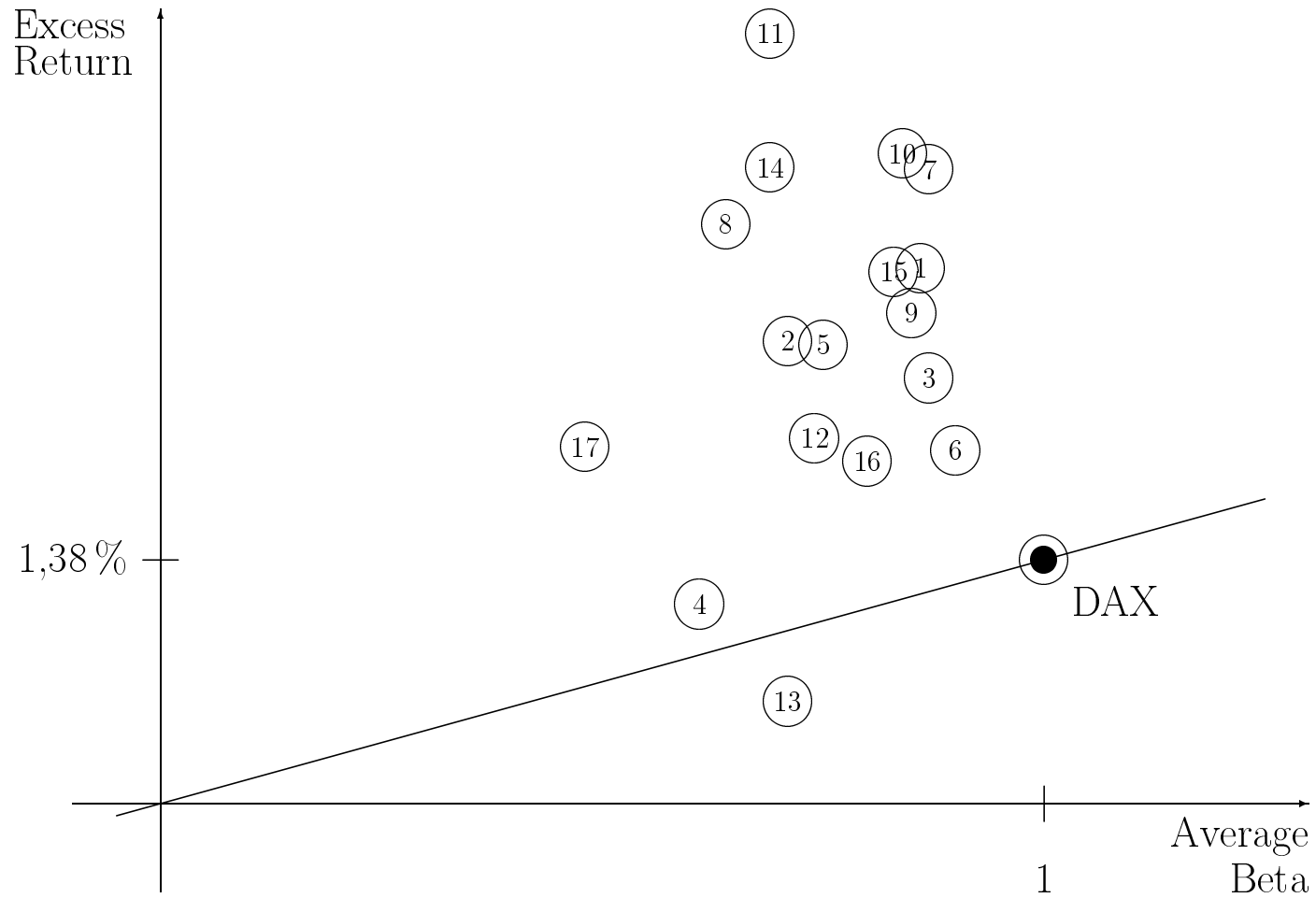
### Treynor's Ratio with Average Beta Using the DAFOX.



### Treynor's Ratio with Average Beta Using the CDAX.



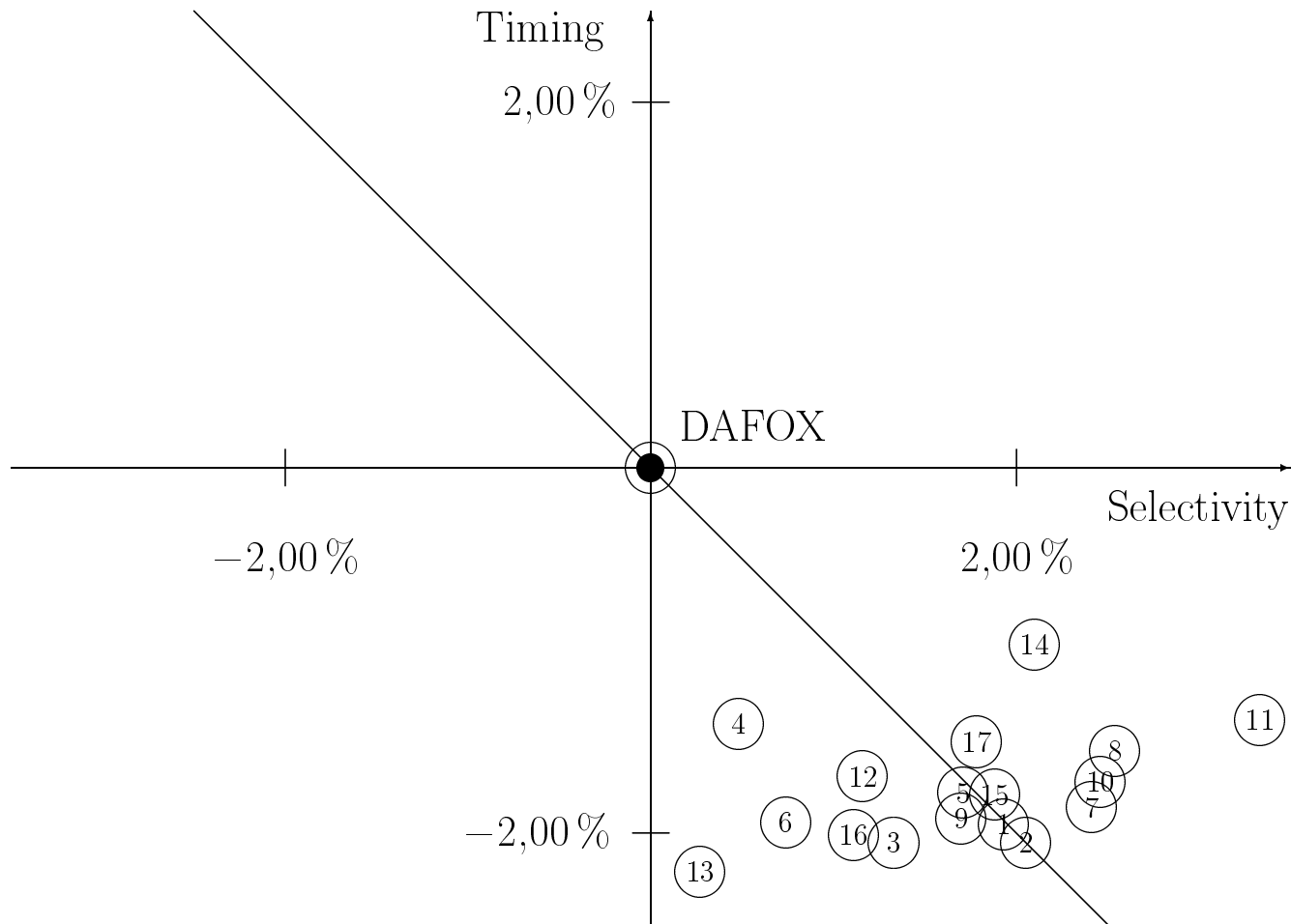
### Treynor's Ratio with Average Beta Using the DAX.



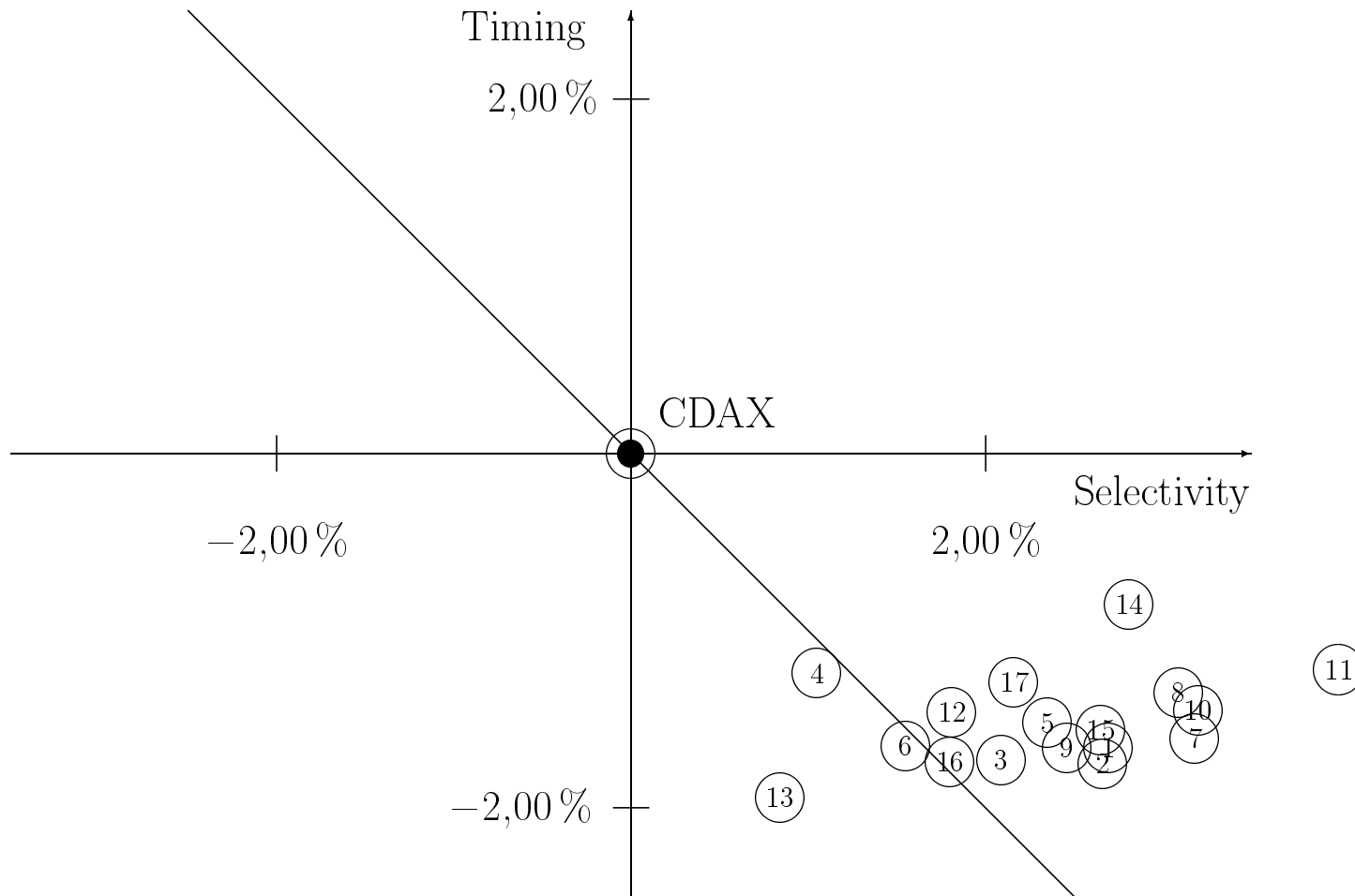
## Performance Attribution (1975–1994): Timing and Selectivity

| Index<br>No. | DAFOX       |         | CDAX        |         | DAX         |         |
|--------------|-------------|---------|-------------|---------|-------------|---------|
|              | Selectivity | Timing  | Selectivity | Timing  | Selectivity | Timing  |
| 1            | 1.93 %      | -1.95 % | 2.69 %      | -1.66 % | 2.89 %      | -1.04 % |
| 2            | 2.05 %      | -2.05 % | 2.66 %      | -1.75 % | 2.90 %      | -1.26 % |
| 3            | 1.33 %      | -2.05 % | 2.09 %      | -1.73 % | 2.31 %      | -1.11 % |
| 4            | 0.47 %      | -1.40 % | 1.05 %      | -1.24 % | 1.17 %      | -0.77 % |
| 5            | 1.71 %      | -1.78 % | 2.35 %      | -1.52 % | 2.56 %      | -0.96 % |
| 6            | 0.74 %      | -1.94 % | 1.55 %      | -1.65 % | 1.76 %      | -1.00 % |
| 7            | 2.41 %      | -1.86 % | 3.18 %      | -1.61 % | 3.35 %      | -0.95 % |
| 8            | 2.54 %      | -1.55 % | 3.09 %      | -1.35 % | 3.25 %      | -0.86 % |
| 9            | 1.70 %      | -1.92 % | 2.46 %      | -1.66 % | 2.64 %      | -1.03 % |
| 10           | 2.46 %      | -1.72 % | 3.20 %      | -1.45 % | 3.38 %      | -0.85 % |
| 11           | 3.33 %      | -1.38 % | 3.99 %      | -1.22 % | 4.11 %      | -0.69 % |
| 12           | 1.16 %      | -1.69 % | 1.81 %      | -1.46 % | 1.98 %      | -0.93 % |
| 13           | 0.27 %      | -2.21 % | 0.84 %      | -1.94 % | 0.94 %      | -1.33 % |
| 14           | 2.10 %      | -0.97 % | 2.81 %      | -0.85 % | 3.02 %      | -0.37 % |
| 15           | 1.88 %      | -1.79 % | 2.65 %      | -1.56 % | 2.81 %      | -0.94 % |
| 16           | 1.11 %      | -2.01 % | 1.80 %      | -1.74 % | 1.99 %      | -1.15 % |
| 17           | 1.78 %      | -1.50 % | 2.16 %      | -1.29 % | 2.27 %      | -0.91 % |
| Average      | 1.70 %      | -1.75 % | 2.38 %      | -1.51 % | 2.55 %      | -0.95 % |

### Performance Attribution Using the DAFOX: Timing and Selectivity.

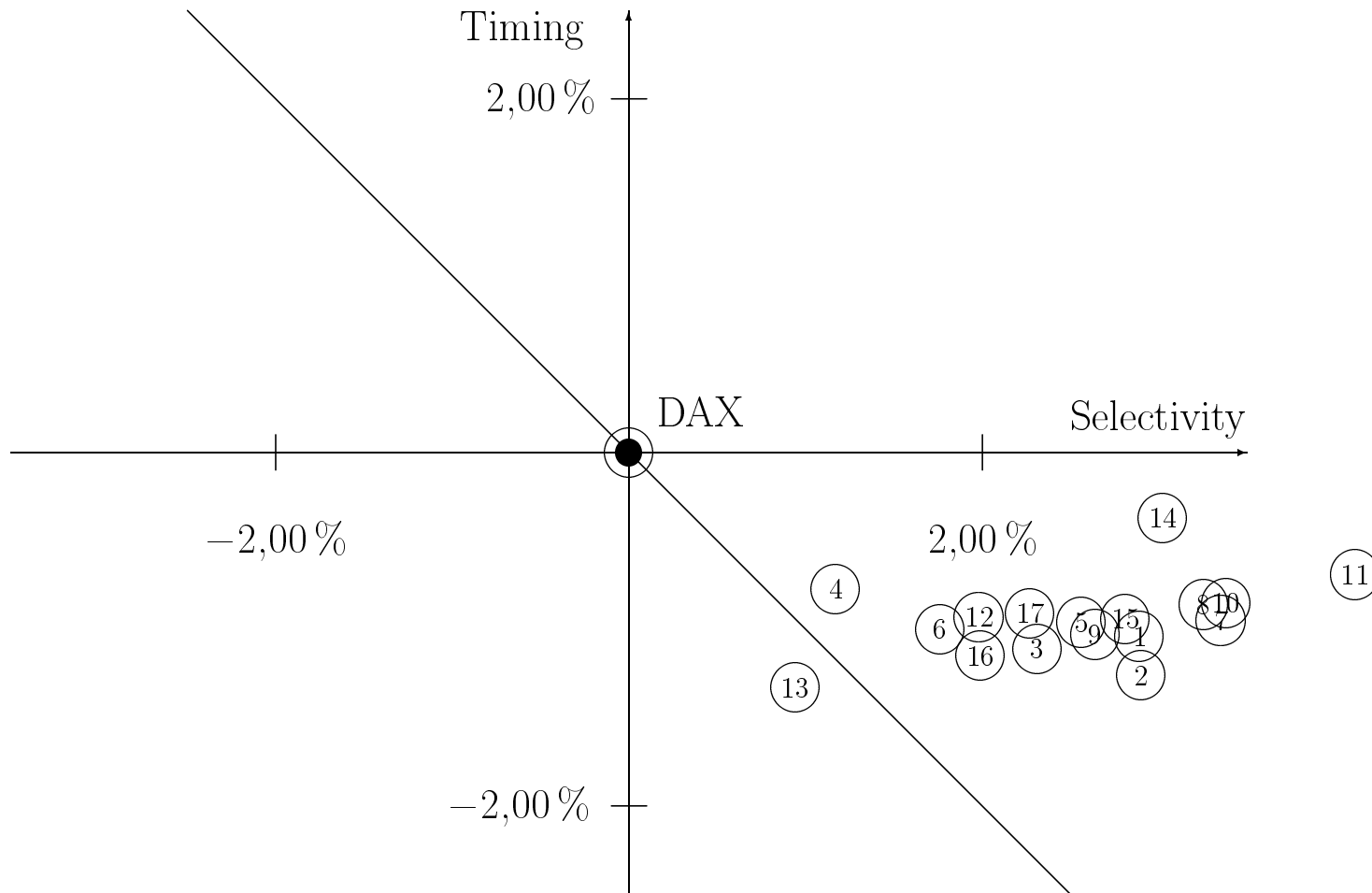


### Performance Attribution Using the CDAX: Timing and Selectivity.





### Performance Attribution Using the DAX: Timing and Selectivity.



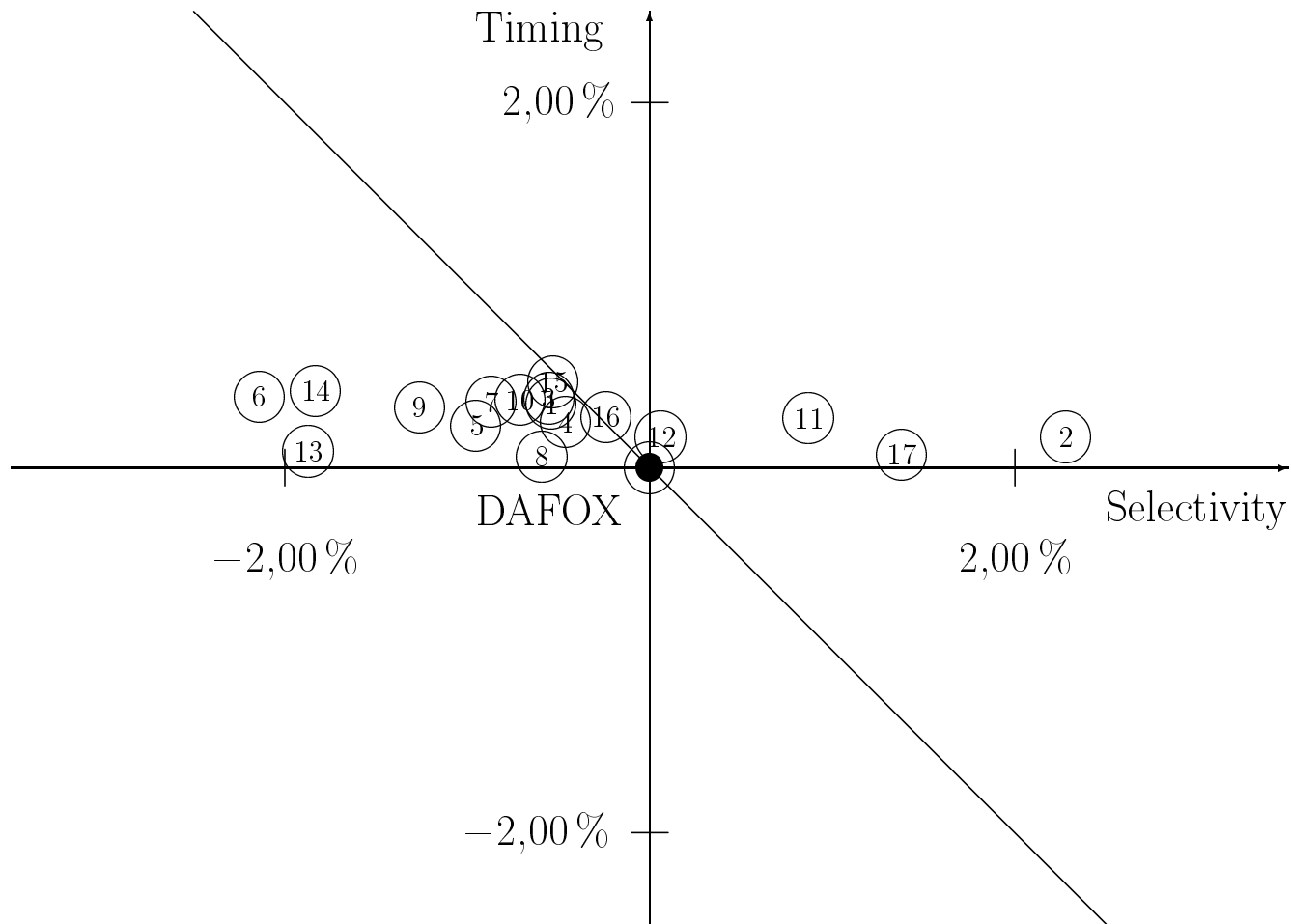
## Performance (1975–1984 and 1985–1994)

| Period  | 1975–1984   |            |      |           |        | 1985–1994   |            |      |           |         |
|---------|-------------|------------|------|-----------|--------|-------------|------------|------|-----------|---------|
| No.     | Performance | Aver. Beta | Rank | Selectiv. | Timing | Performance | Aver. Beta | Rank | Selectiv. | Timing  |
| 1       | -0.19 %     | 0.95       | 8    | -0.54 %   | 0.35 % | 0.08 %      | 0.93       | 9    | 1.68 %    | -1.60 % |
| 2       | 2.45 %*     | 0.76       | 1    | 2.28 %    | 0.17 % | -3.12 %     | 0.81       | 17   | -1.40 %   | -1.72 % |
| 3       | -0.16 %     | 0.94       | 7    | -0.55 %   | 0.38 % | -1.42 %     | 0.96       | 13   | 0.26 %    | -1.68 % |
| 4       | -0.21 %     | 0.67       | 9    | -0.46 %   | 0.25 % | -1.67 %**   | 0.66       | 16   | -0.53 %   | -1.14 % |
| 5       | -0.72 %     | 0.73       | 13   | -0.95 %   | 0.23 % | 1.02 %      | 0.85       | 6    | 2.48 %    | -1.45 % |
| 6       | -1.75 %**   | 0.93       | 15   | -2.14 %   | 0.39 % | -0.44 %     | 1.00       | 10   | 1.10 %    | -1.54 % |
| 7       | -0.51 %     | 0.90       | 11   | -0.87 %   | 0.36 % | 2.08 %**    | 0.95       | 5    | 3.59 %    | -1.51 % |
| 8       | -0.53 %     | 0.55       | 12   | -0.59 %   | 0.06 % | 3.26 %**    | 0.76       | 2    | 4.50 %    | -1.24 % |
| 9       | -0.96 %     | 0.86       | 14   | -1.26 %   | 0.33 % | 1.06 %      | 0.95       | 7    | 2.64 %    | -1.57 % |
| 10      | -0.33 %     | 0.87       | 10   | -0.71 %   | 0.37 % | 2.15 %**    | 0.92       | 4    | 3.51 %    | -1.37 % |
| 11      | 1.13 %      | 0.79       | 3    | 0.87 %    | 0.27 % | 2.76 %**    | 0.73       | 3    | 3.85 %    | -1.09 % |
| 12      | 0.23 %      | 0.76       | 4    | 0.06 %    | 0.17 % | -0.98 %     | 0.81       | 12   | 0.34 %    | -1.32 % |
| 13      | -1.78 %     | 0.70       | 17   | -1.87 %   | 0.09 % | -1.78 %     | 0.79       | 15   | 0.22 %    | -2.00 % |
| 14      | -1.41 %     | 0.74       | 16   | -1.83 %   | 0.42 % | 3.94 %**    | 0.77       | 1    | 4.55 %    | -0.61 % |
| 15      | -0.06 %     | 0.93       | 6    | -0.53 %   | 0.47 % | 0.35 %      | 0.89       | 8    | 1.84 %    | -1.49 % |
| 16      | 0.04 %      | 0.68       | 5    | -0.24 %   | 0.28 % | -1.10 %     | 0.94       | 11   | 0.54 %    | -1.64 % |
| 17      | 1.45 %      | 0.58       | 2    | 1.38 %    | 0.07 % | -1.03 %     | 0.52       | 14   | 0.32 %    | -1.35 % |
| Average | -0.19 %     | 0.78       |      | -0.47 %   | 0.27 % | 0.30 %      | 0.84       |      | 1.73 %    | -1.43 % |

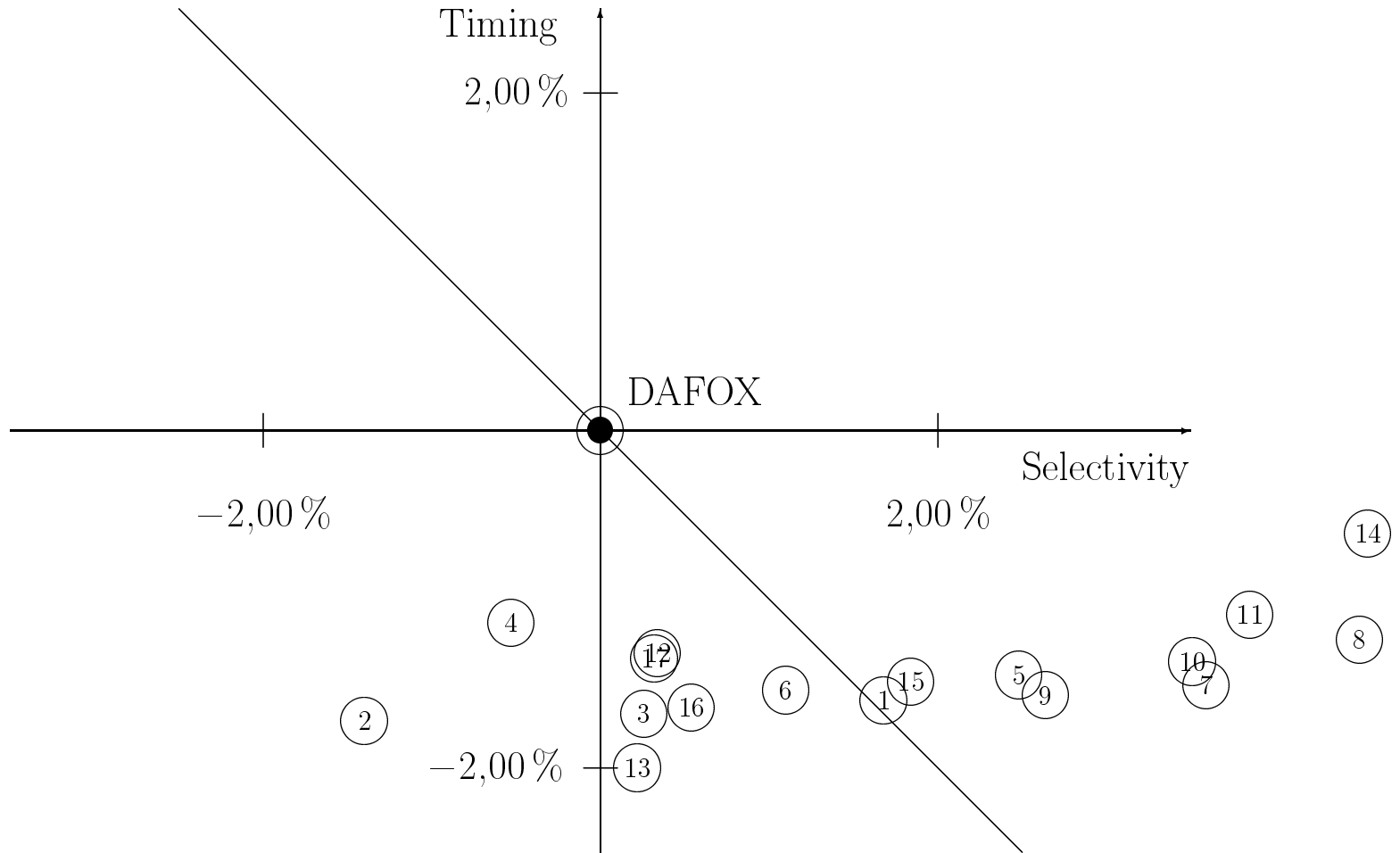
\* Significance at the 10 % Level,

\*\* Significance at the 5 % Level.

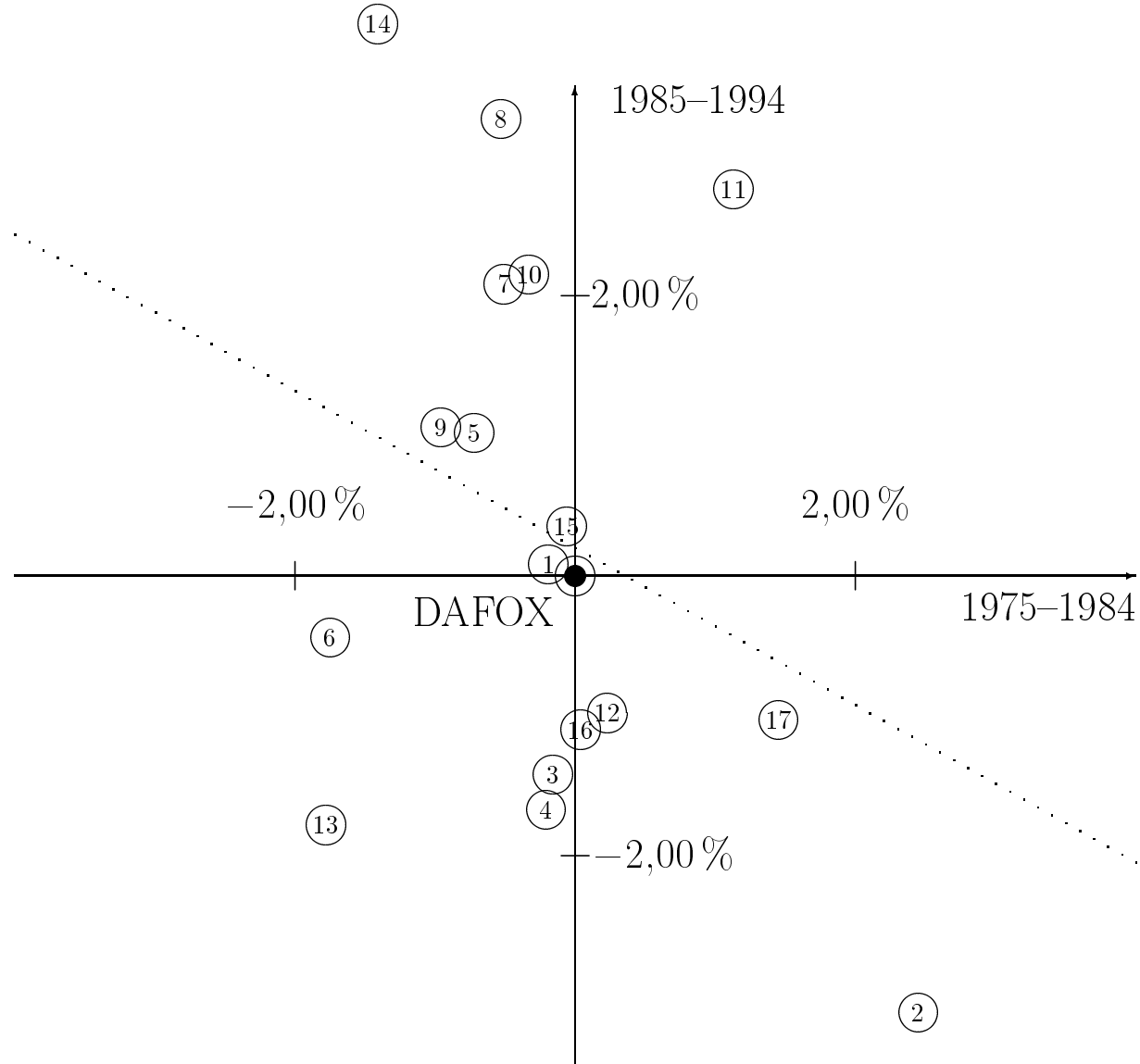
### Timing and Selectivity (1975–1984).



Timing and Selectivity (1985–1994).



Performance (1975–1984 Vs 1985–1994).



## 5 Internal Versus External Performance Attribution

Local Market Model:

$$r_{it} = \beta_i \cdot r_{Mt} + \epsilon_{it}; \quad i = 1, \dots, N; \quad t = 1, \dots, T.$$

Portfolio Excess Return:

$$\hat{r}_P = \frac{1}{T} \cdot \sum_{t=1}^T r_{pt} = \frac{1}{T} \cdot \sum_{t=1}^T \sum_{i=1}^N x_{it} \cdot r_{it} = \frac{1}{T} \cdot \sum_{t=1}^T \sum_{i=1}^N x_{it} \cdot (\beta_i \cdot r_{Mt} + \epsilon_{it}).$$

Portfolio Beta and Residual:

$$\beta_{Pt} = \sum_{i=1}^N x_{it} \cdot \beta_i \quad \text{and} \quad \epsilon_{Pt} = \sum_{i=1}^N x_{it} \cdot \epsilon_{it}.$$

Assume the local market model holds. Then the performance consisting of timing and selectivity (i.e. external performance attribution) equals the Grinblatt and Titman (1993) internal performance measure:

$$\underbrace{\widehat{\text{Cov}}(\beta_P, r_M)}_{\text{Timing}} + \underbrace{\widehat{\epsilon}_P}_{\text{Selectivity}} = \underbrace{\sum_{i=1}^N \widehat{\text{Cov}}(x_i, r_i)}_{\text{Internal Performance Measure}} .$$

The Grinblatt and Titmans (1993) internal performance measure uses a passive strategy with average portfolio weights as a benchmark:

$$\underbrace{\sum_{i=1}^N \widehat{\text{Cov}}(x_i, r_i)}_{\text{Internal Performance Measure}} = \widehat{r}_P - \underbrace{\widehat{\beta}_P \cdot \widehat{r}_M}_{\text{Benchmark Return}} .$$

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Proof:

$$\begin{aligned} \widehat{r}_P - \widehat{\beta}_P \cdot \widehat{r}_M &= \widehat{\text{Cov}}(\beta_P, r_M) + \widehat{\epsilon}_P = \frac{1}{T} \cdot \sum_{t=1}^T ((\beta_{Pt} - \widehat{\beta}_P) \cdot r_{Mt} + \epsilon_{Pt}) = \frac{1}{T} \cdot \sum_{t=1}^T \left( \sum_{i=1}^N x_{it} \cdot (\beta_i \cdot r_{Mt} + \epsilon_{it}) \right) - \widehat{\beta}_P \cdot \widehat{r}_M \\ &= \frac{1}{T} \sum_{t=1}^T \sum_{i=1}^N x_{it} \cdot r_{it} - \sum_{i=1}^N \widehat{x}_i \cdot \underbrace{\beta_j \cdot \widehat{r}_M}_{\widehat{r}_i} = \sum_{i=1}^N \widehat{\text{Cov}}(x_i, r_i). \end{aligned}$$

## 6 Summary

- Admissible performance measures in general show a timing bias (in a market model setting).
- The exponential performance measure (EPM) proposed equals the sum of timing and selectivity.
- The EPM allows performance attribution relying only on return data.
- The EPM divided by the average beta allows a ranking of mutual fund performance.
- Return data of German mutual funds from 1975 to 1994 indicate that portfolio managers were good stock pickers and not that good market timers.
- Within the local market model external performance attribution gives the same information on timing and selectivity as Grinblatt and Titman's (1993) internal performance measure.