

Mainz International Workshop in Behavioral Economics

29 August 2012, Johannes Gutenberg-University Mainz

Location: Dekanatssaal (room 03-150), Jakob-Welder-Weg 9, 55128 Mainz

	Session A	Session B
08:20-08:30	Welcome	
08:30-09:15	Keynote Jordi Brandts: The Impact of Advice on Selection into Competition	
09:30-11:00	C. Chen: Broken Promises and Hidden Partnerships J. v. d. Weele: When Ignorance Is Innocence: On Information Avoidance in Moral Dilemmas A. Bernecker: Do People Stick to Numbers or Policies? Disentangling Anchoring and Status Quo Bias Using CAPTCHA	Y. Girard: The Value of Competition F. Hett: The Interrelationship of Social Networks and Individual Characteristics D. Rützler: The Intergenerational Transmission of Competitive Behavior from Parents to Children
11:00-11:30	Coffee Break	
11:30-12:15	Keynote Klaus Wälde: Emotional Tension, Personality and Communication	
12:15-13:30	Lunch Break	
13:30-14:15	Keynote Dan Houser: Temptation at Work	
14:30-16:00	K. John: The Role of Environment in the Development of Other-Regarding Preferences P. Wichardt: Judgement and Behaviour in the Prisoner's Dilemma: The Impact of Moral and Strategic Considerations L. Gerhards: Incentives for Motivated Agents - An Experiment with Employees from a Non-Profit Organization	C. Kops: Deciding, Fast and Slow -- Between Reason and Intuition J. v. d. Ven: Buying Lies: The Effects of Interaction and Context on the Ability to Detect Deceit A. Cohn: Bad Boys: The Effect of Criminal Identity on Norm Violation
16:00-16:30	Coffee Break	
16:30-18:00	C. Koch: Why do some People Trust, Cooperate and Punish Free-Riders While Others Do Not? S. Grätz: Facing a Dilemma: Cooperative Behavior and Beauty F. Schneider: Growing Groups, Cooperation, and the Rate of Entry	M. Lamprecht: Life-cycle consumption with reference-dependent utility B. Oud: Facial Cues and Trust-Related Behavior D. Darai: Do Immaterial Transfers Induce Reciprocity? An Experiment on Information Provision and Effort Choice
19:30	Workshop Dinner	